

# For Membership Associations

For Chartered Bodies  
Institutes  
Societies  
Trade Associations  
Chambers of Commerce  
Business Clubs  
Trade Unions  
Federations Forums  
User Groups  
Guilds  
Sports Associations  
Social Clubs  
Hobby and Interest Clubs

**£295**  
per delegate

*3 for 2 offer*

*Book 3 places  
and the 3rd  
place is free!*

**March 2025**



**The UK's Leading &  
Most Experienced Membership  
Training Provider**

# SEMINARS & WORKSHOPS

## ON MEMBERSHIP DEVELOPMENT

### 1. MEMBER RECRUITMENT STRATEGIES AND TACTICS

The best ways to acquire new members

### 2. MEMBER RETENTION STRATEGIES AND TACTICS

How to engage new and existing members

### 3. COMMUNICATING THE VALUE OF MEMBERSHIP

How to develop and demonstrate a compelling value proposition

### 4. MANAGING THE MEMBERSHIP EXPERIENCE

How to deliver an experience that members will value

*Other in-house webinars available*

# 1. MEMBER RECRUITMENT STRATEGIES AND TACTICS

This is an in-depth look at how to attract and recruit new members.

You will learn:

- The seven different membership development strategies used by associations
- The tactics and techniques used to attract new members and which are the most effective
- The key research needed to produce an effective recruitment campaign and the essential questions to ask
- The four key stages in the prospective members journey into membership - understanding this will help you better understand how to encourage them to join
- The best way to raise your profile and increase awareness of how you help members succeed
- How to nurture and guide people who express an interest in joining
- A technique to help you overcome objections
- The key skills needed to recruit members
- The critical information you need to uncover during recruitment to ensure a successful on-boarding process.

The seminar handouts include a template of a membership recruitment plan.

**Tuesday 25th March 2025**

*"A really fantastic day - thank you. It was great to discuss ideas with other membership professionals and the training facilitated some really useful conversations."*, Nyisha Bill-Eteson, Lead Membership Development Officer, Royal Academy of Dance

*"I enjoyed the presentations and information given by Sue, it is much more accessible and personal than some of these other member training bodies. I also liked the interactive videos."* Lianne Birney, Membership Manager, Chartered Institute for Archaeologists

*"Thank you for a superb learning experience - such an excellent and warm presentation."*, Rachel James, Deputy Director of Education, The Honourable Society of Gray's Inn

*"I really enjoyed attending - it was much more engaging than these events are usually. The day encouraged me to think and has produced a long list of actions that are specific and tangible."*, Joanne Beale, Marketing Manager, BDA

# 2. MEMBER RETENTION STRATEGIES AND TACTICS

A structured step-by-step comprehensive review of how to retain members.

You will learn:

- The key factors that affect retention
- Why members leave and who is at risk of leaving
- What associations have discovered correlates with a high retention
- The strategies and tactics you can use to minimise the risk that members will leave
- The key research you need to undertake before preparing your retention plan
- The options for segmenting your members so you can better meet their expectations and needs
- How to make new members feel welcome
- Practical tips for engaging members and building a strong community
- Ideas for improving the renewals process.

The seminar workbook includes a template of how to structure a member retention plan and a template of a lapsed member questionnaire.

**Wednesday 26th March 2025**

*"Great coverage, great exercises and also liked all the examples you showed to illustrate the key points. I have lots of great tips to improve the retention processes."*  
Mélanie Chaubert, Associate, Member Relations, World Business Council for Sustainable Development

*"Sue was excellent and provided tangible evidence based on research to support potential retention strategies."*, Sam Butter, Membership and Appraisal Co-ordinator, Society of Occupational Medicine

*"Sue is very engaging and her delivery was very good. I also enjoyed learning from others."*  
Georgie Roche, Membership Administrator, ICC UK

*"This was an excellent course with the right balance across all aspects - including good handouts, slides, exercises and pace. Thank you."*, Justin Mingaye, Membership Manager, CIPP

*"It was really great that Sue was able to share some great ideas and solidify the strength of some of the ideas that we are looking to implement."*, Holly de Souza, Professional Membership Manager, International Compliance

### 3. COMMUNICATING THE VALUE OF MEMBERSHIP

#### *How To Develop & Demonstrate A Membership Value Proposition*

This is a challenge for many associations and this workshop will show you how to demonstrate value.

You will learn:

- The 10 steps involved in developing a winning value proposition statement
- How to draft your value statement using Sue's tried and tested template. This concisely answers the questions why a prospective member should join and an existing member should renew. It helps you become the natural choice, win over prospective members earlier in the recruitment process and stand out from the competition
- How you can make a big difference from small tweaks and changes
- The 8 ways to help the value you have identified to stand out and attract attention
- A great technique you can use to review and revise your list of benefits and to make it very appealing and make a stronger connection with the reader
- The research you can use to better understand what members value—this session alone will save you hours of background reading
- The different types and sources of value for your members, including a review of the member value continuum
- How to communicate the value of the intangible benefits of membership
- The latest developments in communicating value, the changes that some associations have made in this area and how to get support for this vital work.

The session includes a comprehensive workbook with templates and many practical examples from membership bodies.

#### **Thursday 27th March 2025**

*"A brilliant seminar."* Judith Dunn, Scottish Assn of Landlords

*"Great session. I have taken a lot from it that I will implement in my everyday job."* Joe Brewin, Partnership & Development Account Executive, The IET

*"I found the whole experience fascinating and inspiring—it was fantastic and exceeded my expectations. Excellent. We have now got a lot of work to do to get our messages right."* Mark Laurie, Director, Nationwide Caterers Association

*"An inspirational day which will have a huge impact on shaping our future strategy."* Claire Treadwell, Head of Marketing and Membership, Arts Marketing Association

### 4. MANAGING THE MEMBERSHIP EXPERIENCE

The member experience has reached a new level of strategic importance.

This session will give you a deeper understanding of how you can manage and influence the membership experience to improve recruitment and retention, improve loyalty and add value for members.

You will learn:

- Why organisations have been re-inventing themselves around the customer experience
- How focusing on the experience results in an increase in the value of membership
- The tools and research to use to get an 'outside-in' or member centric perspective, including the template that many associations are now using to map out the key member journeys
- The typical stages in three of the key member journeys - into membership, the first year of membership and the journey into leadership—to fast track your learning using these tools
- What to focus on and what the first pioneer in the membership sector did to deliver a winning experience
- How to create a Member Experience Statement for your association to help you deliver a consistent and predictable experience that re-enforces your brand
- The measures and metrics you can use to monitor the membership experience
- Some great tips and tactics for improving the experience and the latest developments in the sector.



#### **Special bonus**

Every delegate receives a complimentary copy of 'Managing the Membership Experience'.

#### **Friday 28th March 2025**

*"Really enjoyed the content of the courses as well as the pace (regular breaks were appreciated!). Took away loads of learning, which I'm hoping the team will be receptive to!"* Michelle Armstrong, Head of Membership, FIS (Finishes and Interiors Sector)

*"Fab—so useful. Loved the idea of how to create community and measure a sense of community and the member experience statement will really help focus us."* Fay Counts, Head of Fundraising and Membership, The Vegetarian Society

*"Very enlightening—particularly looking at things from the member perspective. I will use what I have learned today to improve how we interact with members."* Craig Docking, Membership Engagement, Chartered Banker Institute

*"A great course. I will now be developing a membership statement that the whole company endorses and mapping customer journeys."* Caroline Reed, Crohn's and Colitis UK

**Please book place(s) on the following events:**

**1 Member Recruitment Strategies And Tactics**

☐ Tuesday 25th March 2025

**2 Member Retention Strategies And Tactics**

☐ Wednesday 26th March 2025

**3 Communicating The Value Of Membership**

☐ Thursday 27th March 2025

**4 Managing The Membership Experience**

☐ Friday 28th March 2025

**Writing member centric communications**

This 90 minute webinar is run in-house      Call Sue for more details

DELEGATE 1 ..... POSITION ..... EVENT No .....

DELEGATE 2 ..... POSITION ..... EVENT No .....

DELEGATE 3 (FREE)..... POSITION ..... EVENT No .....

ORGANISATION .....

ADDRESS.....

PHONE ..... EMAIL..... MOBILE.....

BOOKED BY ..... DATE.....

- **£295** per delegate. **Special 3 for 2 offer— book 2 places and get a 3rd place free!**
- Timing: All events start at 9.15am and finish at 4.15pm.
- On receipt of your booking an invoice with confirmation of your booking and joining instructions are sent to you via email. All fees must be paid for in advance by direct debit, cheque, credit card or PayPal. Cancellations must be received in writing 30 days in advance of the course date. All fees are forfeited thereafter, however substitutions can be made.



## Who Should Attend?

These events are ideal for anyone working in membership, including newcomers.

They are extremely practical and contain fundamental concepts and the latest thinking about membership.

## Venue

- All courses and workshops will take place as webinars online via Zoom.

## Why Attend ?

The sessions are for smaller groups (maximum of 15 people) to allow for more interaction

The seminars are presented by Sue Froggatt, who is the UK's most experienced membership trainer. Sue:

- Has delivered over 590 training sessions to a range of delegates - from CEOs to people new to membership
- Has trained in 12 countries around the world including Australia, New Zealand, Canada and throughout Europe
- Is a founder member of the UK Professional Speakers Association, and a national and international conference speaker on membership.



## Would An In-House Seminar Suit You Better?

Any of the seminars can be run in-house on your premises. This is a great way to bring everyone up to the same level of understanding. The result? A more motivated, informed and effective team. Sue has delivered over 95 customised in-house seminars for associations.

Additional topics available include:

- Developing your strategic plan
- Putting members first: Developing a member-centric culture
- Essential telephone skills for member recruitment and retention

## Also From Sue

- Co-author of: 'Managing the Membership Experience'
- The facilitation of away-days and strategic planning meetings with the Board or senior staff
- Conference speaking
- Consultancy

## Sue Froggatt Training & Consulting

**P: 0870 747 9185 E: [inquiries@suefroggatt.com](mailto:inquiries@suefroggatt.com)**

**W: [www.suefroggatt.com](http://www.suefroggatt.com)**



# ORGANISATIONS THAT HAVE ATTENDED THESE SEMINARS

Action for Deafness	Association of MBA's	British Association of Removers	British Safety Council
Actuarial Profession	Association of Medical Research Charities	British Association of Settlements & Social Action Centres	British Safety Industry Federation
Administration Services Limited	Association of Optometrists	British Association of Snowsport Instructors	British Shops & Stores Association
Advice UK	Association of Personal Injury Lawyers	British Association of Sport & Exercise Sciences	British Sign & Graphics Association
Age Care	Association of Planning Supervisors	British Association of Urological Nurses	British Society for Rheumatology
Age Concern	Association of Plumbing & Heating Contractors	British Bankers Association	British Sociological Association
Agricultural Industries Confederation	Association of Police & Court Interpreters	British Business & General Aviation Association	British Stainless Steel Association
Airmic	Association of Professional Staffing Companies	British Cardiovascular Society	British Sub Aqua Club
Airports Council International	Association of Suppliers to the Furniture Industry	British Chamber of Commerce I EU & Belgium	BSAVA
Alexony Maritime	Association of Taxation Technicians	British Chambers of Commerce	British Toilet Association
Alternative Investment Management Association	Association of University Administrators	British Cycling Federation	British Toy & Hobby Association
Alzheimer's Disease International	Association of University Directors of Estates	British Dental Association	British Turf & Landscape Association
Alzheimer's Society	Association of Welding Distributors	British Ecological Society	British Universities Finance Directors Group
Anaphylaxis Campaign	Attend	British Educational Suppliers Association	British Vehicle Rental & Leasing Association
Anti Copying in Design	Australian Business	British Electrotechnical & Allied Mfrs Association	British Venture Capital Association
AOSpine International	Authors Licensing & Collecting Society	British Equine Veterinary Association	British Veterinary Association
AOTrauma International	Automotive Manufacturer's Racing Association	British Expertise	British Water
Arab-British Chamber of Commerce	Badminton Scotland	British Fire Protection Systems Association	British Wind Energy Association
Army Cadet Force Association	BCS - The Chartered Institute for IT	British Franchise Association	British Woodworking Federation
Art Fund	Benenden Healthcare Society	British Fruit Juice Association	Building Safety Group
Arts Marketing Association	Beverage Standards Association	British Glass	Bumblebee Conservation Trust
Arts Society	BICSc	British Golf Industry Association	Business Community Institute
Asbestos Control & Abatement Division	Bio Industry Association	British Grooms Association	Business Continuity Institute
Association for Child & Adolescent Mental Health	Biochemical Society	British Hardware Federation	Business in the Community
Association for Clinical Biochemistry and Laboratory Medicine	Bioscience Industry Association	British Healthcare Trades Association	Business Link for Essex
Association for Coaching UK	Bioscientifica	British Holiday & Home Parks Association	Business Link Hereford & Worcester
Association for Consultancy & Engineering	BioVale, c/o BDC	British Hospitality Association	Business West
Association for Graphic Information	BirdLife International	British In Vitro Diagnostics Association	Call Centre Association
Association for Information Management	Birmingham Business Link	British Incoming Tour Operators Association	Cambridgeshire & Peterborough Association of Local Councils
Association for Informational Media & Equipment	Birmingham Chamber of Commerce & Industry	British Independent Retailers Association	Campaign for Real Ale
Association for Perioperative Practice	Biscuit Cake Chocolate Confectionery Association	British Institute for Learning & Development	Campaign for Science & Engineering Campden BRI
Association for Physical Education	BM Trada Certification	British Institute of Cleaning Science	Camping and Caravanning Club
Association for Project Management	BNI	British Institute of Facilities Management	Canada-UK Chamber of Commerce
Association for Project Safety	BOHS - The Chartered Society for Worker Health Protection	British Institute of Innkeeping	Caravan Club
Association for the Study Education of Medical Education	Booksellers Association of the UK & Ireland	British Institute of Interior Design	Career Development Institute
Association of Accounting Technicians	Boundless	British Institute of International and Comparative Law	Catering Equipment Suppliers Association
Association of Anaesthetists	Bournemouth Symphony Orchestra	British Institute of Learning Disabilities	Cavell Nurses' Trust
Association of Art & Antique Dealers	Bowls Scotland	British Institute of Radiology	CEDIA
Association of British Healthcare Industries	Boxing Scotland	British Insurance Brokers' Association	Central Council of Physical Recreation
Association of British Insurers	Bradford Chamber of Commerce & Industry	British In Vitro Diagnostic Association	Centre for Alternative Technology
Association of Certified Chartered Accountants	Brewing, Food & Beverage Industry Suppliers Association	British Library	CERAM
Association of Charitable Foundations	British & International Golf Greenkeepers Association	British Marine Federation	CFA Institute
Association of Charitable Organisations (ACO)	British Academy of Management	British Medical Acupuncture Society	Chamber Business Enterprises
Association of Chartered Certified Accountants	British Activity Providers Association	British Medical Association	Chamber of Commerce & Business Link Herefordshire & Worcestershire
Association of Chief Executives of Voluntary Organisations	British Acupuncture Council	British Medical Ultrasound Society	Chamber of Commerce and Industry Slovenia
Association of Christian Teachers	British Aerosol Manufacturers' Association	British Nuclear Medicine Society	Charity Finance Group
Association of Commonwealth Universities	British Amusement Catering Trade Ass	British Occupational Hygiene Society	Charity Retail Association
Association of Corporate Treasurers	British Antique Furniture Restorers Association	British Osteopathic Association	CharityComms
Association of Cycle Traders	British Association for Counselling & Psychotherapy	British Pain Society	Chartered Accountants Ireland
Association of Electricity Providers	British Association for Shooting and Conservation	British Parking Association	Chartered Banker Institute
Association of Employment & Learning Providers	British Association of Communicators in Business	British Pest Control Association	Chartered Global Management Accountants
Association of Graduate Recruiters	British Association of Dental Nurses	British Pharmacological Society	Chartered Institute for Archaeologists
Association of Graphical Information	British Association of Domiciliary Care	British Polish Chamber of Commerce	Chartered Institute for Securities & Investment
Association of Independent Music	British Association of Journalists	British Ports Association	Chartered Institute of Arbitrators
Association of Interior Specialists	British Association of Landscape Industries	British Printing Industries Federation	Chartered Institute of Bankers in Scotland
Association of Investment Companies	British Association of Prosthetists and Orthotists	British Private Equity & Venture Capital Association	Chartered Institute of Building
Association of Learned & Professional Society Publishers		British Promotional Merchandise Association	Chartered Institute of Credit Management
Association of Licensed Multiple Retailers		British Property Federation	Chartered Institute of Ecology and Environmental Management
Association of Manufacturers of Power Generating Systems		British Psychological Society	Chartered Institute of Environmental Health
		British Red Cross Society	Chartered Institute of Ergonomics & Human Factors
		British Romanian Chamber of Commerce	Chartered Institute of Highways & Transport



Chartered Institute of Housing	Commerce	European Association for International Education	Game Conservatory Trust
Chartered Institute of Internal Auditors	Craft Bakers Association	European Association of Neurosurgical Societies	Garage Equipment Association
Chartered Institute of Legal Executives	Craighead Institute	European Competitive Teleco Association	Garden Organic
Chartered Institute of Library & Information Professionals	Credit Services Association	European Direct Selling Association	Gauge & Toolmakers Association
Chartered Institute of Logistics & Transport	Cricknet Scotland	European Federation of National Engineering Associations	Geological Society
Chartered Institute of Logistics & Transport in Ireland	Crisis	European Foundation Centre	Giftware Association
Chartered Institute of Management Accountants	Crohn's and Colitis UK	European Language Industry Association	Girlguiding UK
Chartered Institute of Marketing	CTC - National Cyclist's Organisation	European Mortgage Federation	Glasgow City Marketing Bureau
Chartered Institute of Patent Agents	Cumbria Tourism	European Process Safety Centre	Class & Glazing Federation
Chartered Institute of Payroll Professionals	Custom Electronic Design and Installation Association	European Regions Airline Association	GLPQ Consortium
Chartered Institute of Personnel Development	CYFLE	European Sales & Marketing Association	GMB Trade Union
Chartered Institute of Public Finance & Accountancy	D&AD	European Society for Medical Oncology	Golf Club Managers' Association
Chartered Institute of Purchasing & Supply	Dance UK	European Society for Organ Transplantation	Good Salon Guide
Chartered Institution of Building Services Engineers	Daycare Trust	European Society for Paediatric Endocrinology	Goodform
Chartered Institution of Highways & Transportation	Defence Manufacturing Association	European Society for Sports Traumatology, Knee Surgery and Arthroscopy	Grain & Feed Trade Association
Chartered Institution of Wastes Management	Design & Technology Association	European Society of Surgical Oncology	Great Ormond Street Hospital Children's Charity
Chartered Insurance Institute	Design and Artists Copywrite Society	European Tourism Association	Great Western Hospitals NHS Trust
Chartered Management Institute	Design Business Association	Eurosite	Greater Manchester Chamber of Commerce
Chartered Quality Institute	Development Trusts Association	Evangelical Alliance	Group RCI
Chartered Society of Physiotherapy	Devon Association of Local Councils	Expert Witness Institute	GS1 Ireland
Chartergroup	Dignity in Dying	Faculty of General Dental Practice	GTMC - The voice of business travel
Chemical Business Association	Diplomatic Service Families Association	Faculty of Public Health	Guild of Fine Food
Chester Chamber of Commerce	Disabled Living Centres Council	Faculty of Sexual and Reproductive Healthcare	Guild of Master Craftsmen
Chester Zoo	Dorset Association of Local Councils	Families Need Fathers	Haemophilia Society
Chief Fire Officers' Association	DrugScope	Faraday Centre for Retail Excellence	Hailsham Chambers
Child Poverty Action Group	DSDM Consortium	Federation Against Software Theft	Hampshire & Isle of Wight Wildlife Trust
CHS Alliance	Dublin Chamber of Commerce	Federation of Belgian Chambers of Commerce	Hampshire Association of Local Councils
Cinema & Television Benevolent Fund	Dublin Tourism Centre	Federation of Communication Services	Hardware Association Ireland
CISI	EADV	Federation of Engine Re-Manufacturers	Head Food Manufacturers' Association
City & Guilds	EANS	Federation of Holistic Therapists	Healthcare Financial Management Association
CityCo	Eating Disorders Association	Federation of Master Builders	Heating & Hot Water Industry Council
Citywide Women's Consortium	EAUC	Federation of Plasterers & Drywall Contractors	Help the Hospices
Clonmel Chamber of Commerce	ECPR	Federation of Small Businesses	Helplines Partnership
COBCOE	EDANA	Federation of Sports and Play	Hertfordshire Association of Local Councils
Coeliac UK	Edgbaston Priory Club	Fencing Contractors Association	Hertfordshire Care Providers Association
Cogent Skills	Edinburgh Chamber of Commerce	Fieldwork Education	Herts & Middlesex Wildlife Trust
College of Chiropractors	Educational Institute of Scotland	Film Distributors' Association	Higher Education Strategic Planners Association
College of Occupational Therapists	EEMUA	Finance, Credit & International Business Association	Hire Association Europe
College of Optometrists	Electrical Distributors' Association	Fine Art Trade Guild	Historic Scotland
College of Policing	Emerging Payments Association	Finishes & Interiors Sector	Historical Association
College of Social Work	Employee Ownership Association	Finnish-British Chamber of Commerce	Honourable Society of Gray's Inn
Commission for Patient & Public Involvement in Health	Employment Related Services Association	Fire Industry Association	Honourable Society of Lincoln's Inn
Community Development Exchange	Energy & Utilities Alliance	Fire Officers' Association	Horticultural Trades Association
Composites UK	Energy Industries Council	Fire Protection Association	Horsescotland
CompTIA.org	Energy Institute	FIS	HOSPA
Confederation of British Metalforming Connect	Engage, the National Association for Gallery Education	Fitness Industry Association	Hospitality Action
Constructing Excellence	Engineering Employers Federation	Food & Drink Forum	Hospitality Guild
Construction Employers Federation	Engineering Equipment & Materials Users Association	Forensic Science Society	Hotel & Catering International Management Association
Construction Industry Research & Information Association	Engineers Ireland	Forestry Commission	HouseMark
Consumer Credit Trade Association	England Rugby Supporters Club	Forum of Private Business	HR Society
Convenience Stores & Newsagents Ass	English Association	Fostering Network	Human Systems International
Co-operatives UK	English UK	Foundation Trust Network	Hurlingham Club
Cork Chamber of Commerce	ENT UK	Freight Transport Association	IABM - Representing Broadcast and Media Technology
Council for Administration	Entrepreneurs Forum	Freshwater Biological Association	ICOM Energy Association
Council of Mortgage Lenders	Environmental Association for Universities and Colleges	Friends of the Royal Academy	ICC UK
Country Land and Business Association	Environmental Coalition on Standards	Friends of Westonbirt Arboretum	ICSA - The Governance Institute
Country Lane & Business Association	Epilepsy Action	FSRH	IEMA
Countryside Alliance	Equity Release Council	Galapagos Conservation Trust	IFFO - The Marine Ingredients Organisation
County Kildare Failte	Ergonomics Society	Galvanizers Association	IfM Engage Ltd
Coventry & Warwickshire Chamber of	ESOMAR	GAMBICA	IGD
	ESOT		Immediate Media Co
	ESTRO aisbl		Immigration Law Practioners' Association
	Euclid Network		IMPA ACT
	European Academy of Dermatology and Venereology		Incorporated Society of British Advertisers
	European American Taxation Institute		Incorporated Society of Musicians
	European Association for Cancer Research		



Independent Automotive Aftermarket Federation	Institute of Risk Management	Irish Association of Pension Funds	of Torture
Independent Healthcare Advisory Services	Institute of Sales & Marketing Management	Irish Business Employers Confederation	Medical Protection Society
Independent Schools' Bursars Association	Institute of Sales Promotion	Irish Computer Society	Medway NHS Foundation Trust
Independent Theatre Council	Institute of Technology	Irish Dental Association	Meetings Industry Association
Industrial Commercial Energy Association	Institute of the Motor Industry	Irish Hardware & Building Materials Association	MemberWise
Industry Research & Development Group	Institute of Trade Mark Attorneys	Irish in Britain	MemNet
Insol International	Institute of Translation and Interpreting	Irish Institute of Chartered Physiotherapists	Mencap
Institute and Faculty of Actuaries	Institute of Travel & Tourism	Irish Institute of Credit Management	Meniere's Society
Institute for Archaeologists	Institute of Water Officers	Irish Institute of Purchasing & Materials Management	Mensa
Institute for Family Business	Institution of Chemical Engineers	Irish National Teachers' Organisation	Metal Trades Association
Institute for Learning	Institution of Civil Engineers	Irish Nurses & Midwives' Organisation	Metropolitan Police
Institute for Manufacturing	Institution of Diagnostic Engineers	Irish Pharmacy Union	Microbiology Society
Institute for Occupational Ergonomics	Institution of Engineering & Technology	Irish Quality Centre	Midlands Probation Training Consortium
Institute of Accounting Technicians	Institution of Fire Engineers	Irish Retail Newsagents Association	Milton Keynes & North Buckingham Chamber of Commerce
Institute of Acoustics	Institution of Gas Engineers & Managers	Irish Society of Chartered Physiotherapists	Mind
Institute of Actuaries	Institution of Highways & Transportation	IRLA	Minor Metals Trade Association
Institute of Administrative Management	Institution of Incorporated Engineers	ISBA (British Advertisers)	Mosaic Events
Institute of Advanced Motorists	Institution of Lighting Professionals	ISSI Fellowship in the UK	Motor Cycle Industry Association
Institute of Auditors	Institution of Materials Minerals & Mining	IWM Business Services	Motor Neurone Disease Association
Institute of Biology	Institution of Mechanical Engineers	Judo Scotland	Motor Ombudsman
Institute of Biomedical Sciences	Institution of Occupational Safety & Health	Kennel Club	Motor Sports Association
Institute of Business Advisers	Institution of Railway Operators	Kent Association of Local Councils	Motorsports Industry Association
Institute of Career Guidance	Institution of Structural Engineers	Kent Wildlife Trust	Mounted Games Association
Institute of Cast Metals	Instructus	Kew Foundation	Mountaineering Scotland
Institute of Certified Public Accountants	Insurance & Reinsurance Legacy Association	Key Support Services	Moving Image Society
Institute of Certified Public Accountants in Ireland	Insurance Institute of London	Kingston Chamber of Commerce	Music Industries Association
Institute of Chartered Accountants in England and Wales	Insurance Ireland	Lancashire & Blackpool Tourist Board	MUTA
Institute of Chartered Foresters	Intellect	Lancashire Wildlife Trust	NAFEMS
Institute of Clinical Research	Intensive Care Society	Landlord Accreditation Scotland	National Association for Able & Gifted Children
Institute of Contemporary Arts	International AIDS Society	Landscape Institute	National Association for Able Children in Education
Institute of Credit Management	International Artist Managers' Association	Law Society	National Association for Primary Education
Institute of Customer Service	International Association of Book-Keepers	Law Society of Ireland	National Association for Special Educational Needs
Institute of Direct & Digital Marketing	International Association of Broadcasting Manufacturers	LawWorks	National Association of British & Irish Millers
Institute of Directors	International Association of Teachers of English as a Foreign Language	Learning Through landscapes	National Association of Co-operative Officials
Institute of Directors in Ireland	International Bar Association	Leatherhead Food International	National Association of Decorative & Fine Arts Societies
Institute of Engineering & Technology	International Bunker Industry Association	Leicestershire & Rutland Association of Local Councils	National Association of Estate Agents
Institute of Environmental Management and Assessment	International Classification Media Association	Leicestershire Fire & Rescue Service	National Association of Goldsmiths
Institute of Ergonomic & Human Factors	International Coach Federation	Liberty	National Association of Head Teachers
Institute of Financial Accountants	International Compliance Association	LIFE	National Association of Hospital & Community Friends
Institute of Financial Services	International Corporate Governance Network	Life Insurance Association	National Association of Local Councils
Institute of Food Science & Technology	International Council of Shopping Centres (Europe)	Liverpool Business Association	National Association of Master Bakers
Institute of Fundraising	International Council of Voluntary Agencies	Liverpool Chamber of Commerce	National Association of Pension Funds
Institute of Groundsmanship	International Council of Voluntary Agencies	Locality	National Association of Primary Care
Institute of Health Records & Information Management	International Council of Voluntary Agencies	Lodge Park Netball Club	National Association of Round Tables
Institute of Healthcare Engineering & Estate Management	International Hydropower Association	London Chamber of Commerce & Industry	National Association of Schoolmasters
Institute of Horticulture	International Pharmaceutical Federation	London Library	Union of Women Teachers
Institute of Internal Auditors	International Fishmeal & Fish Oil Organisation	London Wildlife Trust	National Association of Toy & Leisure Libraries
Institute of Leadership & Management	International Powered Access Federation	London Work Based Learning Alliance	National Autistic Society
Institute of Legacy Management	International Projects Finance Association	Londonwide LMCs	National Business Travel Network
Institute of Legal Executives	International Society for Horticultural Science	Long Term Conditions Alliance	National Childbirth Trust
Institute of Legal Finance & Management	International Society of Endocrinology	Low Carbon Vehicle Partnership	National Childminding Association
Institute of Linguists	International Society of Endocrinology	Lucideon	National Children's Bureau
Institute of Marine Engineering, Science & Technology	International Society of Nephrology	Lymphoma Association	National Council for Training of Journalists
Institute of Mathematics & its Applications	International Society of Nephrology	Macular Society	National Council for Voluntary Organisations
Institute of Measurement & Control	International Underwriting Association	Magistrates' Association	National Council of One Parent Families
Institute of Motor Industry	International Union Against Tuberculosis & Lung Disease (Union)	Major Energy Users' Council	National Day Nurseries Association
Institute of Optimum Nutrition	International Union of Aerospace Insurers	Major Projects Association	National Education Union
Institute of Payroll & Pensions Management	International Union of Aviation Insurers	Making Music	National Family & Parenting Institute
Institute of Physics	International Water Association	Management Consultancies Association	National Farmers Union
Institute of Physics & Engineering in Medicine	International Wire & Machinery Association	Mathematical Association	National Federation of Meat & Food Traders
Institute of Practitioners in Advertising	International Wool Textile Organisation	Manufacturers' Agents' Association	National Federation of Retail Newsagents
Institute of Public Administration	Internet Advertising Bureau	Marie Curie Cancer Care	National Federation of Roofing Contractors
Institute of Public Finance	Internet Society	Marine & Sea Cadets Society	National Federation of Sub Postmasters
Institute of Public Relations	Investment Property Forum	Maritime London	National Federation of Women's Institutes
Institute of Quality Assurance	Investor in Customers	Market Research Society	
Institute of Quarrying	Investor Relations Society	Marketing Institute of Ireland	
	IOSH	Marketing Manchester	
	IPSE - The Association of Independent Professionals & The Self Employed	Marketing Society	
	Ipswich Institute	Mechanical & Metal Trades Confederation	
		Medical & Dental Defence Union of Scotland	
		Medical Foundation for the Care of Victims	



National Hairdressers' Federation	PRI Association	Scottish ClubSport	Stroke Alliance for Europe
National Landlords Association	Producers Alliance for Cinema & Television	Scottish Council for Development & Industry	Stroke Association
National Osteoporosis Society	Professional Speakers Association	Scottish Council for Voluntary Organisations	Suffolk Association of Local Councils
National Outsourcing Association	Proprietary Association of Great Britain	Scottish Curling	Suffolk Chamber of Commerce
National Pharmacy Association	PSHE Association	Scottish Cycling	Suffolk GP Services
National Rheumatoid Arthritis Society	PTA-UK	Scottish Federation Housing Association	Suffolk Wildlife Trust
National Rifle Association	Public Chairs' Forum	Scottish Fencing	Surface Engineering Association
National Sheep Association	Quilters' Guild	Scottish Football Association	Surrey Law Society
National Skills Academy for Social Care	Racehorse Owners Association	Scottish Gymnastics Association	Swedish Chamber of Commerce
National Society of Allied & Independent Funeral Directors	Radio Society of Great Britain	Scottish Hockey Union	Tamba - Twins & Multiple Births Association
National Specialist Contractors' Council	RAF Association	Scottish Rural Property & Business Association	TEAM UK
National Trainers Federation	Railway Industry Association	Scottish Wildlife Trust	techUK
National Trust/Fit for the Future	Ramblers' Association	Scout Association	Tennis England
National Union of Marine, Aviation & Shipping Transport Officers	RCI Europe	Security Institute	Thames Valley Chamber of Commerce
National Union of Teachers	Recruitment & Employment Confederation	Security Institute of Ireland	Thermal Insulation Contractors Association
National Voices	Regional Studies Association	Seldia, the European Direct Selling Association	Timber Research & Development Association
National Women's Register	Renewable Energy Association	Service Desk Institute Europe	TPAS
Nationwide Caterers Association	RenewableUK	Services Network (NE)	Transform Work UK
Nautical Institute	Residential landlords Association	Services, Industrial, Professional & Technical Union	Transport 2000
NE Chamber of Commerce	Resolution	Servite Housing Association	Travel Association
Netball Scotland	Results UK	Sheffield Chamber of Commerce & Industry	Triathlon Scotland
NetCompanies	Retail Training Consultancy	Shiatsu Society	UACES
Network Golf	RGDATA	Shropshire Association of Local Councils	UITP
NHS Alliance	Road Haulage Association	SIBA - The Voice of British Brewing	UK & Ireland SAP User Group
NHS Confederation	Roehampton Club	Sight Care Group	UK Chamber of Shipping
NOF Energy	Rotary Great Britain and Ireland	Ski Club of Great Britain	UK Green Building Council
Norfolk Association of Local Councils	Royal Academy of Dance	SkillsActive	UK Homecare Association
North & Western Chamber of Commerce	Royal Aeronautical Society	SLC Lawyers' Services	UK Oracle User Group
North Derbyshire Chamber of Commerce & Industry	Royal Agricultural Society of England	SMMT	UK Post & Services
North East Chamber of Commerce	Royal Air Forces Association	Snowsport Scotland	UK Quality Ash Association
North West Aerospace Alliance	Royal Bath & West of England Society	Social Enterprise Coalition	UK Screen Alliance
Northamptonshire Chamber of Commerce	Royal British Legion	Societe European de Cardiologie	UK Science Park Association
Northants Association of Local Councils	Royal College of Chiropractors	Society Chemical Industry	UK Trades Confederation
Northumberland Wildlife Trust	Royal College of Emergency Medicine	Society for All Artists	UK Warehousing Association
NSI Technology	Royal College of General Practitioners	Society for Applied Biology	UKINBOUND.ORG
Nuclear Institute	Royal College of GPs	Society for Applied Microbiology	UKLPG - The trade association for the LPG industry
Nutrition Society	Royal College of Midwives	Society for Endocrinology	Ulster Farmers' Union
OBN	Royal College of Nursing	Society for Experimental Biology	Understanding Animal Research
Oddfellows	Royal College of Obstetricians and Gynaecologists	Society for General Microbiology	Union of Finance Staff
OEUK	Royal College of Physicians & Surgeons	Society for Local Council Clerks	Unite - The Union
Offshore Contractors Association	Royal College of Physicians and Surgeons of Glasgow	Society of Authors	Universities & Colleges Employers Association
Ombudsman Association	Royal College of Physicians of Ireland	Society of Biology	Universities UK
Operational Research Society	Royal College of Surgeons of England	Society of College of Radiographers	University Association for Contemporary European Studies
Organisation for Prof in Regulatory Affairs	Royal Economic Society	Society of Dyers & Colourists	University of Worcester
Palestine Solidarity Campaign	Royal Forestry Society	Society of Homeopaths	Vegetarian Society
Parkinson Disease Society	Royal Institute of British Architects	Society of Incentive & Travel Executives	Vision Homes Association
Parkinson's UK	Royal Institute of International Affairs	Society of Industrial Emergency Safety Officers	Visit Chester
Pensions and Lifetime Savings Association	Royal Institution of Chartered Surveyors	Society of Legal Council Clerks	Visit York
Pensions Management Institute	Royal Metrological Society	Society of Licensed Victuallers	Wandsworth Chamber of Commerce
Periodical Publishers Association	Royal Microscopical Society	Society of Local Authority Chief Executives	Wessex Chambers
Permanent Way Institution	Royal National Institute for the Blind	Society of Occupational Medicine	West & North Yorkshire Chamber of Commerce
Personal Group	Royal Pharmaceutical Society	Society of Operations Engineers	Westminster Abbey
Personal Social Health & Economic Education Association	Royal Photographic Society	Society of Orthopaedic Medicine	Whitehall & Industry Group
Phone Co-op Limited	Royal Society for Public Health	Society of Petroleum Engineers	Wildfowl & Wetlands Trust
Photo Marketing Association International	Royal Society for the Prevention of Accidents	Society of Teachers of the Alexander Technique	Wiltshire Association of Local Councils
Physical Education Association	Royal Society for the Protection of Birds	Society of Trust & Estate Practitioners	Wiltshire Wildlife Trust
Physio First	Royal Society of Chemistry	Solihull Chamber of Commerce	Wine & Spirit Trade Association
Physiological Society	Royal Statistical Society	Southbank Centre	Women in Film & TV
PLASA	Royal Town Planning Institute	SPICE UK	Woodland Trust
Plumbing Pensions	Royal Yachting Association	Spiritualists' National Union	World Confederation for Physical Therapy
Plunkett Foundation	Samaritans	Sport and Recreation Alliance	World Petroleum Council
Plymouth Chamber of Commerce & Industry	SATRA	Sports Industries Federation	Zoological Society of London
Police Superintendents' Association	Save British Science Society	Spotlight	
Political Studies Association	SBGI Utility Networks	St. Helens Chamber of Commerce	
Polymer Machinery Mfrs & Distributors Ass	School Library Association	Staffordshire Chambers of Commerce	
Pony Club	SCI - Society of Chemical Industry	STAT	
POPAl UK & Ireland	Scientists for Global Responsibility	Stationers & Newspaper Makers Company	
Portland Press	Scotland's Electrical Trade Association	Strathclyde Police Federation	
PPA Scotland	Scottish & Northern Ireland Plumbing Employers' Federation		
PraxisUnico	Scottish Association of Landlords		
	Scottish Athletics		